

**SEI** New ways.  
New answers.®

# SEI'S OUTSOURCED CIO SOLUTION FOR ENDOWMENTS

Helping Charities and foundations  
achieve their mission

# As a trustee, you face an increasingly challenging environment.

The demands on UK charities are likely to rise over the next decade, especially with public spending expected to fall. Moreover, recent years have witnessed growing complexity and unrelenting volatility in financial markets. As a result, balancing long-term growth objectives with short-term liquidity needs has become harder than ever. We work in strategic partnership with you to overcome this challenge and help achieve your spending goals.



## Our investment approach focuses on your goals.

Through integrating the management of assets relative to spending requirements, our investment solution is designed to help charitable endowments achieve their long-term goals. We provide customised investment strategies based on your specific return and liquidity requirements and our process is underpinned by SEI's open architecture platform.

Our approach enhances fund governance by allowing you to assign discretion, according to your comfort levels, for investment responsibilities such as manager selection and tactical asset allocation to a single, accountable provider. This allows trustees to spend more time on important strategic issues that make a real difference.



## Comprehensive and flexible services combine for your tailored solution.

- › Advice
- › Strategic and tactical asset allocation
- › Portfolio modelling
- › Manager selection
- › Multilevel risk management
- › Socially responsible investment (SRI) options
- › Environmental social and governance (ESG) screening options
- › Education and trustee training
- › Administrative services
- › Comprehensive reporting within our open architecture investment management platform.

**For over 20 years, we've delivered investment solutions** designed to help our charity clients achieve their goals.

## OUR THREEFOLD PROCESS INCLUDES TWO-WAY COMMUNICATION THROUGHOUT

**1. Advise** – We work with you to identify your long-term objectives.

**2. Implement** – We help you design a strategy; our scale allows us to access specialist managers from around the globe.

**3. Report** – We monitor your portfolio progress and send you tailored reports showing your results.

## Operate with the efficiency, sophistication and cost structure of a multi-billion pound fund.

**Scale and experience** - With over 450 institutional clients globally, including more than 130 charities, we are able to provide access to managers and strategies from around the world. In addition, you benefit from fee leverage through use of SEI's broader assets under management (£279 billion globally<sup>1</sup>) to negotiate down manager costs.

**Open architecture** - We believe a crucial component of achieving a charity's objectives is a diversified, risk-managed portfolio that is continuously monitored by experts who serve as an extension of the Committee. Fundamental to the effectiveness of this is an open architecture investment process that is not tied to the use of specific products or managers. As an adviser and multi-manager, our team can help you navigate a vast array of investment strategies, managers and products to build, monitor and manage the appropriate portfolio to meet your goal.

**Focus and accountability** - Whilst we have a large and broad client base globally, the UK team is dedicated to delivering SEI's investment solutions to more than 60 domestic institutional clients. Our heritage and expertise in providing outsourced investment solutions to large institutional investors can also help your charity evolve the investment strategy over time.

### Our dedicated charities team understands your unique needs and can help:

- › Align assets with organisational spending/liquidity needs
- › Improve stability and predictability through active diversification and portfolio modelling
- › Improve focus on issues that impact the long-term mission of your charity
- › Monitor your progress and make or recommend changes as needed.



Signatory of:



## Contact us

SEI offers an array of training options free of charge, including an initial customised analysis on your charity investment portfolio.

For more information:

Call **020 3810 7602**

Visit [seic.com/charities](https://seic.com/charities)

Email [institutionsuk@seic.com](mailto:institutionsuk@seic.com)

### ABOUT SEI

SEI was founded in 1968 by the current Chairman and CEO, Alfred P. West, Jr., when he created a computer-based training tool for bank loan officers in credit lending practices. SEI is a leading global provider of investment management business solutions to corporations, foundations, endowments, healthcare organisations, private banks and investment advisers. We have over 4,000 employees worldwide and operate from more than a dozen offices worldwide. For over 50 years, SEI has anticipated changing market needs and created innovative business solutions designed to help clients meet the challenges of managing personal and institutional wealth.

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